

# Venture Opportunities, Inc. dba VOI Business Advisors

## Stocker Travis, Principal

### PROFESSIONAL ASSOCIATIONS/LICENSES

Texas Real Estate Broker since 1985  
The Institute of Business Appraisers  
Texas Association of Business Brokers  
International Association of Business Brokers

### EDUCATION

Graduate of Louisiana State University – B.S. Business Administration/Finance

### WORK HISTORY

Venture Opportunities, Inc. dba VOI Business Advisors      7/87 - Present  
Position: Partner  
Business Consulting Services  
\*Mergers & Acquisitions  
\*Business Appraisals  
\*Business Enhancement Plans & Implementation

Diversified Business Investments      1/85 – 5/87  
Position: Owner  
Business Brokerage Services  
\*Business Evaluation  
\*General Business Brokerage

Commercial Concepts Corporation      5/81 – 12/84  
VR Business Brokers franchise  
Position: Senior Sales Associate  
\*General Business Brokerage

### QUALIFICATIONS

\*Owned & operated 2 businesses  
\*Full service business broker since 1981  
\*Facilitated & managed the purchase and/or sale of over 300 companies  
\*Performed over 100 business appraisals  
\*Independent third party appraisals for: lending, estate, buy/sell, divorce, and tax purposes

### TRANSACTIONS JOURNAL – Partial List

Computer sales & service	Electrical supply
Chemical sales & distribution	Medical sales & service
Electronics manufacturer	Building supply
Print shops	Truck parts distributor
Auto parts distributor	Tree service
Christmas tree farm	Window manufacturer
Window fabricator	Hardware stores
Packaging distribution	Dry cleaning & laundry plants
Food products distribution	Steel fabrication
Advertising/marketing	Grocery & convenience stores
Welded steel tank manufacturer	Service stations

TRANSACTIONS JOURNAL – Partial List (continued)

Electric sign manufacturing/sales/service  
Industrial gutter manufacturing  
Mail & packing centers  
Trophy & engraving  
Auto repair shops  
Laundromats  
Fast food operations  
Scientific supply  
Map manufacturer  
Cabinet manufacturing  
Injection molding companies  
Commercial ink jet sales/service  
Industrial valves sales/service  
Restorations service  
Metal products  
Industrial maintenance  
Architectural concrete manufacturing  
Marinas  
Leasing company  
Transportation services  
Telecom installation sales/service  
Nurseries

Commercial construction  
Liquor stores  
Retail/wholesale school supply  
Bagel franchises  
Frame shops  
Restaurants/nightclubs  
Rubber stamp manufacturing  
Business forms  
Environmental engineering  
Aviations supply  
Metal fabrication  
Roofing company  
Graphics  
Medical practice  
Accounting practice  
Legal practice  
Florists  
Wholesale building products  
Freight company  
Retail stores  
Landscaping  
Fuel distribution

CLIENTS/APPRAISALS AND CONSULTING – Partial List

State Bank of Texas – John Rodgers  
Wachovia Small Business Capital – Terrance Washington  
Bank of the West – Lee Ely  
Bank One – Julie Meyer  
Compass Bank – Larry Ley & Rose Fletcher  
1<sup>st</sup> International Bank-Patty Mok  
Banco Popular – Larry Miller  
GE Capital Small Business Finance  
Southwest Securities Bank – Wayne Smith  
Richard Schiro – Attorney  
Rodney Elkins - Attorney  
Christopher Moser – Attorney  
Parkway Bank – Trent Tomlinson  
Millennium State Bank of Texas – Sonia Gomez  
The Highlands Bank – Karen Hunt  
Independent Bank of Texas – Laura Walton

Worth National Bank – Ron Cortez  
United Central Bank – Wayne Smith  
Pamela G. Crozier – Attorney  
Security Bank – Bob Duckworth  
Floyd Blackwell – Attorney  
Richard Corbitt - Attorney  
One World Bank – Don Johnson  
Gateway National Bank – Richard Foley  
Michael Eagan – Attorney  
American Bank of Texas - Sherman  
Regions Bank – Bob Thomas  
Borrego Springs Bank – Jessica Armstrong  
Southtrust Bank – Don Lawson  
CIT Small Business Lending – Brian Sheets  
Woodforest Bank – Colin Biel  
Sterling Bank – Ken Byrd

APPRAISAL SUBJECTS – Partial List

Dry cleaning & laundry industry  
Printing businesses  
Courier services  
Daycare facilities  
Distribution & manufacturing companies  
Liquor & convenience stores  
Trailer manufacturing  
Trucking & transportation companies  
Security companies  
Trophy & engraving businesses  
Travel agencies  
Medical & dental practices

Automotive businesses  
Vending businesses  
Landscape companies  
Specialty food distribution  
Sign companies  
Hardware stores  
Restaurant & fast food businesses  
Personnel agencies  
Pet stores  
Graphic companies  
HVAC companies  
Variety of retail & service companies